



Lust auf einen Job mit Aussicht und bester Perspektive?

We are a young, fast growing high-tech company with a dynamic culture and highly motivated staff. We develop and market monitoring- and control-solutions for wind turbines and other industrial applications. Our innovative fiber-optic measuring technology and the knowledge of our employees form the basis of our success.

As part of the scaling of our sales unit, we are looking for:

Key Account Manager (m/f) – Wind energy and measurement technology (Denmark)

Your Qualifications:

- Successful completion of studies in the field of business engineering, business administration, engineering or comparable
- 2-5 years of relevant experience in B2B sales
- Knowledge in the field of:
 - Establishing networks in key accounts
 - Customer approach
 - Buying Center Identification
 - Reporting according to KPI
 - Customer and market analysis
- Network in the Danish wind community
- Structured workflow and commitment
- Experience in stakeholder management (intern/extern)
- Communicative and customer centric working style
- Affinity for high-tech and renewable energies
- Willingness to travel
- English business-fluent, German a plus
- Training period in Munich, afterwards working from in Denmark desired

Your tasks:

- Personal touch point for our key accounts – the TOP10 Wind OEM
- Supporting the integration of our innovative solution until series delivery
- Structured reporting about achieved milestones and the potential of the customers
- Communication interface between our dynamic team and the external customers and partners

Your benefits:

- Work for a German high-tech startup with excellent reputation
- Be at the cutting edge of market development for rotor blade sensing and wind turbine optimization
- Attractive, performance-oriented compensation
- Enjoy an open working culture
- Motivated colleagues with can-do mentality
- Dynamic entrepreneurial environment
- High-tech products in high-tech industries
- International work environment

fos4X
rotor blade sensing

Interested? Then also take a look at our [Job site](#) and upload your application including your asking salary at: [Link](#).

We are looking forward to meeting you!

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